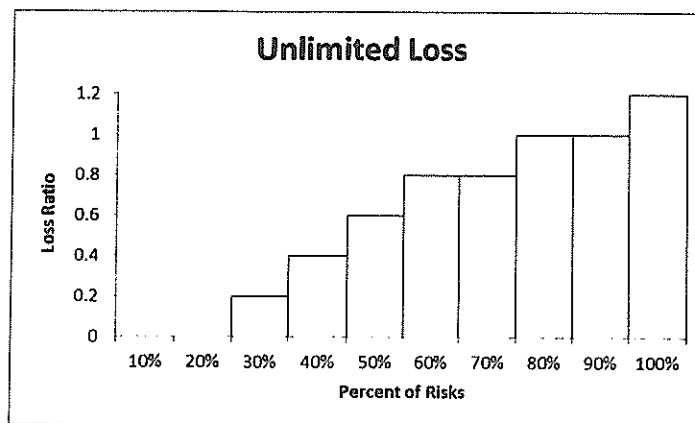


13. (2.5 points)

A risk is written using a retrospective rating plan with the following characteristics:

Standard Premium	\$10,000,000
Expected Loss Ratio	60%
Loss Ratio at Maximum Premium	80%
Loss Ratio at Minimum Premium	20%
Loss Conversion Factor	1.085
Provision for Losses and Total Expenses Exclusive of Taxes	0.97

The following Lee Diagram depicts actual experience from a sample of similarly-sized risks and similar to the risk in question:



a. (1.25 points)

Determine the converted insurance charge for this plan.

b. (1.25 points)

The insured's actual ultimate losses are \$8,700,000 and the final retrospective premium is \$12,500,000. Determine the tax multiplier that was used in the rating of this plan.

**EXAM 8 FALL 2016 SAMPLE ANSWERS AND EXAMINER'S REPORT**

<b>QUESTION: 13</b>	
<b>TOTAL POINT VALUE: 2.5</b>	<b>LEARNING OBJECTIVE(S): B5</b>
<b>SAMPLE ANSWERS</b>	
<b>Part a: 1.25 points</b>	
<p><u>Sample 1</u></p> <p>In the chart: <math>E = 0.2 * 0.1 + 0.4 * 0.1 + 0.6 * 0.1 + 0.8 * 0.2 + 1 * 0.2 + 1.2 * 0.1 = 0.6</math></p> <p>From the chart, we can observe</p> $\phi_{r_G} = \frac{[0.2 * (1 - 0.8) + 0.1 * (1.2 - 0.8)]}{0.6} = 0.1333$ $\phi_{r_H} = \frac{0.2 * 0.2}{0.6} = 0.0667$ <p>Converted charge = <math>cI = 1.085 * (\phi_{r_G} - \phi_{r_H}) * E</math></p> $= 1.085 * (0.1333 - 0.0667) * (0.6 * 10,000,000) = \$434,000$ <p><u>Sample 2</u></p> $E\phi_{r_G} = [0.2 * (1 - 0.8) + 0.1 * (1.2 - 0.8)] = 0.08$ $E\phi_{r_H} = 0.2 * 0.2 = 0.04$ <p>Converted charge = <math>cI = 1.085 * (E\phi_{r_G} - E\phi_{r_H})</math></p> $= 1.085 * (0.08 - 0.04) = 0.0434 \text{ as a \% of Standard Premium}$ <p>\$434,000 in dollars</p>	
<b>Part b: 1.25 points</b>	
<p><u>Sample 1</u></p> <p>Basic premium = <math>b = e - (c - 1) * E + cI</math></p> $b = (0.97 - 0.6) * 10,000,000 - (1.085 - 1) * 6,000,000 + 434,000 = 3,624,000$ <p>Retrospective premium = <math>R = (b + c * L) * T</math></p> $L = \frac{8,700,000}{10,000,000} = 0.87 > 0.80, \text{ so use 80\% loss ratio at the maximum premium, i.e. 8,000,000}$ $R = 12,500,000 = (3,624,000 + 1.085 * 8,000,000) * T$ <p>Solve for T</p> $T = 1.0159$ <p><u>Sample 2</u></p> $\phi_{r_H} - \phi_{r_G} = \frac{(e + E(A))T - H}{E(A)T}$ $r_G - r_H = \frac{G - H}{E(A)T}$ $\phi_{r_H} - \phi_{r_G} = 0.733 - 0.133 = 0.6 = \frac{.97T - H}{1.085 * 0.6 * T}$ $r_G - r_H = 1.0 = \frac{1.25 - H}{1.085 * 0.6 * T}$ $0.5794T = 1.25 - 0.6510T$ $1.25 = 1.2304T$ $T = 1.0159$	

## EXAM 8 FALL 2016 SAMPLE ANSWERS AND EXAMINER'S REPORT

### EXAMINER'S REPORT

Candidates were expected to understand the concepts underlying the construction of a retrospective rating plan.

#### Part a

Candidates were expected to calculate the insurance charge and insurance savings, and then convert that into a Net Converted Insurance Charge.

Common mistakes include:

- Not dividing the insurance charge and savings by the expected losses, E
- Failing to calculate and include the insurance savings. If a candidate did not calculate the Net insurance charge in Part A, but properly included the insurance savings as part of the derivation of Part B, full credit was given.

#### Part b

Candidates were expected to use the answer from Part a, along with the basic premium equation and retrospective premium equation to determine the tax multiplier.

Common mistakes include:

- Not recognizing that the Provision for Losses and Total Expenses Exclusive of Taxes (0.97) represents  $e+E$
- Using the actual ultimate losses of 8,700,000 instead of the losses at the maximum premium of 8,000,000