

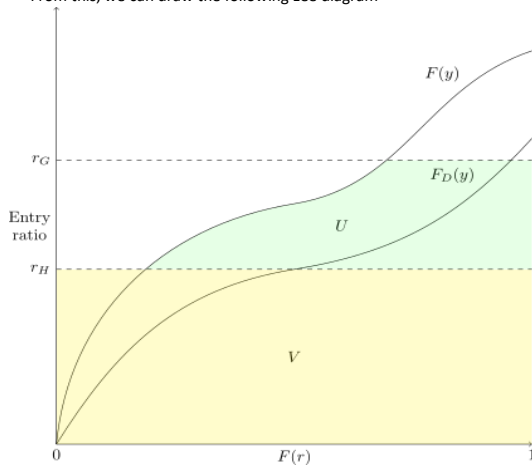
A retrospective rating plan has a basic premium, B , that is fixed (doesn't vary with loss).
 Assume the plan has both a per-occurrence limit/deductible and an aggregate limit/deductible.
 We'll also assume our retrospective rating plan also has a minimum premium H and a maximum premium G .
 These correspond to a minimum ratable loss L_H and a maximum ratable loss L_G respectively.

Using the retrospective rating formula, $R = (B + c \cdot L) \cdot T$ [1]
 we get $H = (B + c \cdot L_H) \cdot T$ and $G = (B + c \cdot L_G) \cdot T$

Letting $E[A]$ be the expected loss gives the following entry ratios:

$$r_H = \frac{L_H}{E[A]} \text{ and } r_G = \frac{L_G}{E[A]}$$

From this, we can draw the following Lee diagram



The green and yellow area is the **average ratable loss**, so $\frac{E[L]}{E[A]} = U + V$ [2]

Since the plan pays out on all losses, $E[A]$, and we need to cover expenses and taxes we have $R = (e + E[A]) \cdot T$

Taking the expectation of the retrospective rating formula, [1], and equating gives $(e + E[A]) \cdot T = (B + c \cdot (U + V) \cdot E[A]) \cdot T$ [3]

where we used [2] to replace $E[L]$

At the minimum premium, H , the area of U is zero so we get

$$H = (B + cL_H) \cdot T = (B + cVE[A]) \cdot T$$

which rearranges to $\frac{H}{T} - B = cVE[A]$ [4]

Substituting [4] into [3] yields $(e + E[A]) \cdot T = cUE[A] \cdot T + H$ [5]

However, from the Lee diagram we know $U = \phi_D^*(r_H) - \phi_D^*(r_G)$ [6]

Substituting [6] into [5] yields

$$(e + E[A]) \cdot T = c \cdot (\phi_D^*(r_H) - \phi_D^*(r_G)) \cdot E[A] \cdot T + H$$

which gives the first balance equation: $\phi_D^*(r_H) - \phi_D^*(r_G) = \frac{(e + E[A]) \cdot T - H}{c \cdot E[A] \cdot T}$

Next, ratable losses associated with the minimum premium may be expressed as

$$L_H = r_H \cdot E[A]$$

Applying the retrospective rating formula yields $H = (B + c \cdot r_H \cdot E[A]) \cdot T$

Similarly we have $G = (B + c \cdot r_G \cdot E[A]) \cdot T$

Taking the difference of these two equations gives $G - H = c \cdot (r_G - r_H) \cdot E[A] \cdot T$

which rearranges to the second balance equation: $r_G - r_H = \frac{G - H}{c \cdot E[A] \cdot T}$

Note:

The first balance equation tells us $\phi_D^*(r_H) - \phi_D^*(r_G)$

(the green shaded area labelled by U) is the difference between the expected retrospective premium at the minimum ratable loss and the minimum premium as $R = (e + E[A])T$, scaled by the factor $cE[A]T$.